R J Brennan, CPA Chartered Professional Accountant

Benefits And Services

"Making Optimal Choices" <u>www.robertbrennanaccountant.ca</u> 613-738-0500

Overview

- I want to help you to succeed in your business
- I will first outline the benefits of using my accounting firm
- I will then outline the services that are offered
- Fees are briefly discussed
- Conclusion

Benefit: Experience

- Over 25 years in accounting & taxation
- Companies up to a few million in revenues
- Private and public accounting background
- I have done and seen a lot and you can take advantage of it

Benefit: Efficiency

- I support most accounting systems
- My custom bookkeeping and year end software gets the job done quickly with no duplicate data entry
- I can log on to your computer to assist you
- We can communicate and transfer files privately
- Use my payroll to avoid software upgrades

Benefit: Optimal Choices

- Use reporting tools and analysis unique to your business
- Get balanced advice considering business, economics, finance, accounting and tax areas as a whole
- Save time and money with the right tax elections and options

Annual Year End Benefits

- Streamlined bookkeeping, accounting and reporting with the least effort
- Discussion of financial statements with you when there are important issues
- Procedures to minimize potential CRA audit problems
- Checking for HST and payroll problems
- Adjustments for more useful statements

Annual Year End Benefits

(cont'd)

- Consideration of tax implications to minimize taxation between corporate and personal income tax levels each year
- Other recommendations that might arise as a result of the work done

Basic Services

- Assist bookkeeper if necessary
- Complete the company year end
- Do the basic tax planning, corporate tax and HST returns
- Complete your personal tax returns if desired
- Interface with CRA as necessary

Other Services

- Support your accounting department
- Fully utilize your accounting software
- Assistance for management decisions
- Profitability analysis, recommendations
- Tax consulting, planning, CRA audits
- Financial data for business plans, etc.
- Financial analysis for special projects

Limitations

 Professional services are not offered for businesses outside of Ontario

Fees for Services

 Completion of the year end, basic tax planning and corporate tax returns – examples: (actual could be higher or lower, depending)

Revenue	Fees
Under \$100,000	\$600
\$100,000 to \$200,000	\$850
\$200,000 to \$400,000	\$1,150
\$400,000 to \$1,000,000	\$1,350
>\$1,000,000	\$1,550 +

Fees for Services

(cont'd)

- If other professional specialists are utilized it is done with your prior approval, and estimates are provided where possible
- Services that would be performed by an internal accountant are billed at \$80/hr
- If bookkeeping is required it is done utilizing the fastest and most accurate technology available

Conclusion

- We have looked at how my experience and knowledge can assist you in running your business and minimizing taxes along the way
- I want to help you make your business successful

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